



APPLE ORCHARD

**JOHNNY APPLESEED DISTRICT
HOUSE OF DELEGATES**

March 2023

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President's Minute

Welcome, and thank you for attending the Spring House of Delegates.

I am very grateful that while Covid will remain with us for the foreseeable future, it is mainly in the rear-view mirror as a significant disruption in our daily lives. I am happy to report that most chapters have returned to pre-pandemic, normal in-person meetings. It was a long couple of years, and while JAD returned to in-person events in 2022, many still did not feel safe and were hesitant to return. I hope that time has quelled those fears and that many will enjoy seeing old friends from around the district and hearing barbershop live and in person.

The district has been working hard to restart many of the programs we had before the pandemic, all the while focusing on being financially responsible. With inflation and a stagnant economy, we are working hard to ensure that we can provide value to you with the events and services we offer, yet still be fiscally solid.

We had a great turnout at **Leadership Academy** in January. If you didn't attend, I highly encourage you to do so next year. It will be in Columbus again at a fantastic facility. It's not just for chapter leaders, there are plenty of opportunities to expand your musical knowledge and learn more about leadership. I believe, and have for years, that Leadership Academy is the best event JAD puts on every year, and it's my favorite event of the year. If you've ever wanted to go to Harmony University but can't afford the expense or the time off, try **Leadership Academy** 5-6 January 2023.

We're looking forward to another joint convention with the Cardinal District in Dayton in a few weeks. This will be our last convention in Dayton for a while. This convention was challenging to get set up. We are still competing with many events that were delayed due to Covid. Additionally, the hotel we used in the fall, which was to be our hotel again this spring, went out of business right after our fall convention, causing us to restart the entire process. We are working on booking further ahead moving forward. We have a venue locked down for fall and have already started the process for events further in the future.

This summer, Dir. of Music Leadership Karen Boyer is planning a new event, **Barberjam**, which will combine some of the best aspects of Apple Corps from days gone by and the Summer Shindig from 2021. A Friday night with some classes and lots of social time at a local winery, followed by a full day on Saturday with more classes, a catered dinner, a show, and an afterglow. It will be close to central Ohio, so most can come and stay one or two nights or just dip in for some classes and social time before heading home. It will be a fantastic time in June, just a few weeks before International. If you're in a quartet or chorus that wants to get one more

public performance before an appreciative crowd, **Barberjam** is where you'll want to be.

There are also multiple events around the district, both new and old, with opportunities to get together, sing, and socialize with corn roasts, BBQs, and more. Watch the website, the Facebook page and group, and the Cider Express for more information and announcements.

While much of what has been happening at the society level has been contentious and rife with drama, here at the district and the local level, we want to focus on what's really important about this hobby: the music and the friendship. I truly hope to see you all next week in Dayton at the spring convention. Please come find me and teach me a tag.

CC Snyder – President

Spring 2023 JAD House of Delegates Agenda



Johnny Appleseed District
Spring 2023 HOD Agenda
March 18, 2023 11:00 A.M.



- Call to Order
- Zoom Meeting Logistics
- *The Old Songs*
- Introduction of Officers and Directors
- Acknowledgment of Past District Presidents and Guests
- Secretary's Report (Sharon Stevens acting on behalf of David Short)
 - Roll Call
 - Meeting Agenda [motion to approve]
 - Minutes from Previous Meeting [motion to approve]
 - Acknowledgement of newly compiled SOP
- Consent Calendar of Reports (if submitted) [motion to approve]
- President's Minute (CC Snyder)
- Treasurer's Report [motion to receive] (Chad Lulfs)
- Events Report (Nathan Miller)
 - 2023 Spring Convention
 - 2023 Fall Convention
- BarberJam – Update (Karen Boyer)
- Officer/Director Q&A
- Acknowledgment of BHS, HFI, and Other Representatives
- New Business
- Schedule & Planning
 - JAD/CAR Spring Convention – Mar 24-26, 2023
 - BarberJam – Jun 16-17, 2023
 - House of Delegates Fall - Oct 21, 2023, 11a (Zoom)
 - JAD/CAR Fall Convention – Oct 27-29, 2023
- *Keep the Whole World Singing*
- [motion to adjourn]

Fall 2022 JAD House of Delegates Meeting Minutes

- Virtual meeting called to Order; 10:05 am
- Zoom meeting logistics were reviewed by President Rubin
- Introduction of 2022 Officers and Directors
- Acknowledgement of past DPs and Guests
 - Skip Kropp, Casey Parsons, Lane Bushong
- Secretary's report:
 - Approve meeting agenda
 - David Short moved to approve meeting agenda, Karl Chapple seconded. No discussion, motion was approved by acclimation.
 - Approve previous minutes
 - Nathan Miller moved to approve previous minutes, Dwayne Grooms seconded. Motion was approved by acclimation.
 - Approve SOP changes
 - President Rubin reviewed the proposed changes to the District SOP's. Details were provided in the Apple Orchard.
 - Chris Buirely moved to accept the amendments as provided. Ted Rose seconded the motion. Discussion occurred. Motion was approved by acclimation.
- President's minute was provided in the Apple Orchard
 - Please try to be a part of the Everyone in Harmony Chorus at District Contest. A song has been written specifically for the contest to highlight Everyone in Harmony by Jay Dougherty.
 - There will be a variety of Non-Contest Activities at the Convention. Please try to participate in as many as possible.
 - There will be a Fireside Chat with BHS President John Donehower. All are encouraged to attend.
 - There will be a Presidents' Reception Friday night that is open to all.
 - Spring Contest dates may change due to a conflict with a BGSU event.
 - JAD Show for the Holidays. Each chapter will be asked to record a holiday song and submit to the District. All videos will be combined to a show that will be posted near the Christmas Holiday.
 - BHS has made a commitment to focus on activities at the chapter level. Please ask both the District and BHS for help if your chapter needs it.
- Treasurer's Report
 - Expense Summary details were provided in the Apple Orchard
 - Negative budget of approximately \$6,500 due to losses in the spring.

Spring convention was a large contributor since all competitor registrations were at no charge.

- The 2023 Budget is being presented as a balanced budget
- Approve 2023 Budget
 - Ted Rose made a motion to accept the 2023 Budget, Steve Patrick seconded. The budget was approved.
- Fall Convention: status and special activities
 - Fall Convention is Oct 14-15, 2022 in Dayton, OH
 - 22 quartets and 10 choruses
 - Joint Convention with Cardinal District
 - All information on convention can be found at SingJAD.com
 - A variety of Non-Contest Activities will be offered. Among those are the Music Reading Class and one that highlights the history of BHS.
 - One Hospitality Room on Saturday due to another event at the hotel. Food and drinks for the Hospitality Room are being provided by several of the chapters in attendance.
 - Congratulations to Rusty Cates and David Rubin for being recognized as the Barbershopper of the Year for JAD.
 - Congratulations to Quorum, Hearsay, and Don Webster for being inducted into the Hall of Fame.
- Consent Agenda: Acceptance of the written reports
 - Motion made to accept the written reports provided in the Apple Orchard. Motion seconded and approved by acclamation.
- LeadAc 2023
 - Will be held on January 6-7, 2023 at the Nationwide Hotel and Conference Center in Lewis Center, OH
 - Top Gun will be held concurrently with LeadAc and will be providing the entertainment of Friday evening.
 - Keynote Speaker will be Steve Scott. He will also work with the Directors Track.
 - Cardinal and Pioneer Districts will both be invited
- AppleCorp 2023
 - The name will change as this will not be the exact same as previous Apple Corps. It will be a summer educational event.
 - It will be held on July 21-22, 2023, outside of Cambridge, OH
 - Email Karen Boyer with suggestions or questions
- Questions and Answers for our Directors
 - It was noted that there are many activities occurring in the District that are not official District activities, for example Middle Bass, Harmony in the Hills, Xenia Corn Roast. Chapters are encouraged to continue planning these activities. They are of great benefit to the membership of the District.

- Acknowledgement of BHS, HFI, and other Representative(s)
 - Matthew Hopper, HFI rep, reported that HFI will return over \$11,000 to chapters and the district
 - Skipp Kropp, on behalf of BHS, stated the litigation between HFI and BHS is still ongoing, but they are working together on a resolution. International Contest in Charlotte was a success with more in attendance than the 2019, pre-COVID convention. There were no reports of Mid-Winter being delayed due to Hurricane Ian.
- Election of 2023 Officers
 - Slate of Officers was read by David Rubin. Motion was made to adopt slate of officers by acclamation. Motion was seconded and carried. The slate of officers was accepted.
- Other announcements for the good of the membership
 - There were none
- Next HOD Meeting
 - The next HOD meeting will be scheduled for the Saturday prior to the Spring Convention.
- Adjourn: Keep the Whole World Singing
 - CC Snyder motioned to adjourn, Ted Rose seconded, the meeting was adjourned.

*Respectfully submitted,
Sharon Stevens for
Jeff Ulrich
District Secretary*

Secretary's Report

A new Johnny Appleseed District Statement of Policy (JAD SOP 1.25.23) has been compiled using the amendments approved by the spring 2022 JAD HOD and fall 2022 JAD HOD.

The spring 2022 JAD HOD approved changes to the SOP increasing the per diem for reimbursement for district officer's travels.

The fall 2022 JAD HOD approved changes to the SOP making the language gender neutral in keeping with the EIH direction established by BHS.

The new document JAD SOP 1.25.23 contains all these changes and is the current SOP for the district.

David Short – District Secretary

Treasurer's Report

2023 is going well. The numbers provided are through February 20, 2023. Please note that any items on our current credit card statement are still outstanding (Board Face-to-Face expenses).

Leadership Academy was slightly over budget, but we have reviewed our procedures and continue to fine tune the budget for this event. The numbers show that Top Gun was under budget, but with some of the expenses being paid in 2022, it was over budget by approximately \$700. We are reviewing this as well.

We are currently changing our bank, moving from Key Bank to PNC Bank. The large expense shown under Travel/Expenses is offset in the Miscellaneous Revenue line. This is a net zero since we have a large expense and a large revenue shown to track the transfer of a portion of our funds to the new bank.

In 2022 we had a larger loss than planned. This is primarily due to the free registrations given for the Spring Convention. We expect 2023 to be much closer to the projected numbers.

Details provided in the Appendix

Chad Lulfs – District Treasurer

JAD Executive VP Report

At Leadership Academy I used an elective class to roll out a new concept to tap the power of chapter Board Members at Large (BMALs) as a team with BMALs.

Chapter BMALs, as liaisons between the members and the chapter board, are in a unique position to monitor the health of their chapters. I have developed a brief survey to be sent to chapter BMALs on a monthly basis as a way to identify opportunities for chapter improvements, and to direct district resources to help wherever possible.

The first surveys have gone out and, as of the time of this report, responses are coming in. Responses will be sorted and sent to the district BMALs to follow up with chapters in their quadrants. We will also make available a general list of things chapters need to improve and encourage a sharing of best practices from chapter BMALs that address the things chapters need for improvement. NOTE: The list of things BMALs list as improvement opportunities WILL NOT be referenced to any chapter. The list will be anonymous.

The goals are to develop stronger relationships between chapters and the district, better utilize district resources, and tap the wisdom and experience of all JAD BMALs.

I am excited about this idea, and confident that it has the potential to help chapters grow and be successful in whatever success looks like for that chapter.

A final thought. Many chapters across the society ask for help with marketing and membership. Community engagement is the answer to both. When your chapter becomes an active part of the community, marketing your chapter shows or other events will be so much more effective, because the community will know you. By the same token, people in the community who have an interest in singing will know where they can go to investigate. My strong suggestion is that each chapter find ways to engage with their communities. If you need suggestions, contact your quadrant BMAL or reach out to me at kchapple33@gmail.com.

Submitted by:
Karl Chapple, JAD-EVP

Director of Contest & Judging Report

VP Contest & Judging (DRCJ) – Bari Courts

Major events in 2023

- We continue to prepare for our third joint convention with CAR in Dayton.
- All current judges and judge candidates will be attending Category School in the summer. The “next” round of judging applications is due Dec 31, 2023. Please recall that judging applications are only accepted every three years.

Expected activities that were accomplished

- Barberscore continues to be updated and modified. The old scoring software is officially retired!

Vision for Second half of 2023: On-going activities to continue

- Plan for change.
- Prepare as best as possible for all possible outcomes.

Any new things you intend to implement

- Timeline for when to do DRCJ tasks
- Joint district conventions is a continued learning process.
- Find ways to support the BHS initiative to have “Harmony for Everyone”.

In appreciation:

* Special thanks to the Events team: Nathan Miller and his team for making my job as VP C&J so rewarding. You guys are the best!!!

Respectfully submitted:

Bari Courts
JAD VP C&J

Director of Administrative Leadership Report

Name: Ric Keaster

JAD's Leadership Academy for 2023 took place January 6-7 at the Nationwide Hotel and Conference Center, Lewis Center, OH. A total of 154 people took part in the event in one form or another.

Event Information

- 57 total sessions from Friday evening (6:00 p.m.) to Saturday afternoon (5:00 p.m.)
 - Non-instructional: 5
 - Core Leadership: 16
 - Chapter Leadership: 10
 - Music Education: 26
- 21 Administrators/Faculty/Staff
 - Administrators (3)
 - Faculty (15)
 - Staff (4)
- 101 Registrations
 - 25 Chapters Represented
 - JAD (21) – 84 participants
 - CAR (4) – 17 participants
- *Top Gun (31)*
 - *Quartets (5 for 20 total), Coaches (5), Scribes (4), Administrator (1), Photographer (1)*
- Finances
 - Revenue: \$15,132.77
 - Expenses: \$16,154.44
 - Materials & Supplies: \$122.75
 - Meals: \$3,690.24
 - Faculty Travel: \$1,158.52
 - Miscellaneous: \$446.40
 - Rooms: \$10,736.53
 - Net: (\$1021.67)
- Feedback Summaries (averaged 11.9 across all instructional sessions (registrations, not attendees)
 - Faculty
 - 140 Responses with a mean of 4.56 across all sessions (High – 5.00, Low – 3.89 where 1 = *Strongly Disagree/Disapprove* to 5 = *Strongly Agree/Approve*)

- Persistent comments concerning quality and responsiveness of faculty
- Overall
 - 21 Responses with a mean of 4.50 across all categories (High – 4.85, Low – 4.0)

2023 Leadership Academy Feedback Overall Ratings Summary and Comments

1. I enjoyed the conference this past weekend.	4.80
2. I felt that this experience was of benefit to me as a barbershopper.	4.85
3. I increased in my knowledge/understanding of many things related to barbershopping.	4.65
4. I met new friends and expanded/strengthened my connections across the district.	4.35
5. Top Gun Performances	4.20
6. Steve Scott "Leader Is/Does What" Presentation	4.20
7. Steve Scott "State Of Our Art" Presentation	4.25
8. Ric Keaster "What About Membership?" Presentation	4.00
9. Coaching "Under Glass" Session	4.10
10. LeadAc was designed well with an appropriate mix of types of content and experiences.	4.55
11. The "flow" of registration, program sessions, meals, etc. worked well.	4.25
12. Leadership Academy staff were responsive to questions, issues, and concerns.	4.85
13. Accommodations (rooms and dining) were acceptable.	4.65
14. The conference center (session rooms, rest rooms, etc.) were acceptable.	4.80
15. NWHCC staff were responsive to questions, issues, and concerns.	4.65
	4.50

Comments per Session

1. I enjoyed the conference this past weekend.
 - a. I appreciate the efforts of Ric and his staff to make this a success. Next year more will attend I'm sure
 - b. This was excellently run and organized. JAD should be proud of Ric and his efforts to pull off an excellent LeadAc/Top Gun. JAD and supporting districts should consider expanding this event to be more of what is found in other districts and take on the moniker Harmony College. A stronger name with a broader base and more offerings will mean a larger pull and more revenue and—more importantly—greater impact on the district.

- c. 5 of 6 classes were great. Meals and accommodations were fantastic. The transitional speaking spots weren't as strong, but necessary. If they could be shortened so classes could be finished sooner, that would be great.
 - d. There was not enough down-time. I left work (I'd prefer not to have to use time off to attend), skipped dinner, drove straight there, went right into the first session. Classes going until 10:20pm meant that I was well past retention mode. I had to miss 2 sessions on Saturday in order to have deep enough conversations with other participants to effectively network. I felt that I had to scramble from one thing to another the whole time I was there and I went straight to bed when I got home. The overlapping content only allowed me to wear "one hat" most of the event. Otherwise, everything was marvelous!
 - e. A superb job by all. This was the best LEDAC I have ever attended. I wish I could have attended all the classes.
 2. I felt that this experience was of benefit to me as a barbershopper.
 3. I increased in my knowledge/understanding of many things related to barbershopping.
 - a. I haven't been to a LeadAC in several years. This was outstanding and very informative as I move into a chorus leadership position. I look forward to next year and taking a different set of classes to expand my knowledge. Cudo's for a great job
 4. I met new friends and expanded/strengthened my connections across the district.
5. Top Gun Performances
6. Steve Scott "Leader Is/Does What" Presentation
7. Steve Scott "State Of Our Art" Presentation
 - a. The presenter on the state of our hobby was, IMHO, overly optimistic. There continue to be grave disagreements, resentments, and division within the BHS, which do not bode well for our future.
8. Ric Keaster "What About Membership?" Presentation
 - a. Ricks talk was surprisingly out of touch. We are eih and we need to start reflecting that in our language, and focus. His talk was a series of quotes that I could have gathered from inspiration.com. Just not a lot of substance or relevance. It was the same with the marketing track. Even though I didn't attend, my wife did and she felt the instructor was behind the times, out of touch, and didn't add much to anyone's knowledge base.
 - b. Especially enjoyed Ric's enthusiasm and presentation. Not sure all chapters can/will adapt to everyone in harmony but glad it worked for you.
9. Coaching "Under Glass" Session
 - a. "The coaching session for the quartet could have been 20 -30 minutes and given me a good idea of what it is like. I sing in barbershop chapter that is not performance driven and this was not probably as much interest to me as other members who may be in a performance driven chapter. But in the far area

- closer to the entrance many of the people around me seemed to lose interest after about a half hour. I would have preferred to hear the quartet sing more for us vs. the coaching. I could tell the coaching and quartet were all very focused and giving it their all... it was just at a much higher level for me to fully appreciate.
- b. The quartet and coach were both amazing skilled at their craft.
10. LeadAc was designed well with an appropriate mix of types of content and experiences.
- a. Overall, this was a terrific experience. I learned a ton, got the "shot in the arm" I probably needed and left fulfilled. My only "complaint" is that there is very little opportunity for down time--the schedule is so jam-packed that there is not a lot of time for socializing, singing tags, etc. I know there is a desire to pack a lot of content into a short time to allow for travel to/from the site, so I'm not sure what can be done. It just makes for an experience that feels rushed.
11. The "flow" of registration, program sessions, meals, etc. worked well.
- a. Sessions should be shortened to One (1) Hour! Especially on Friday, We didn't get to eat until 9:00 and had to cut out of our session. Accommodations on sight for Friday Night's Dinner have to be better addressed, we had to leave the sight.
 - b. Always a top notch staff.
12. Leadership Academy staff were responsive to questions, issues, and concerns.
- a. Wanted to Thank Sharon for taking the time to answer my question about dietary restriction. I appreciated the effort to get me the information, both by email and the opening evening of the conference
13. Accommodations (rooms and dining) were acceptable.
- a. The lunch was very good, but there was really enough time for everyone to get through the line, eat and then get to the next session. It would have been nice to have had a bit more time.
 - b. Vegetarian options for food could be improved in the future. Also the line was long and not everyone had enough time to eat without being late to the next session
14. The conference center (session rooms, rest rooms, etc.) were acceptable.
- a. I think the facility is great and meets our needs well. It was a little cool in some of the rooms, but that is solved with sweaters or another layer.
 - b. I liked the location and facility. It was good to be able to be back meeting with the rest of the district.
15. NWHCC staff were responsive to questions, issues, and concerns.
16. Suggestions/Recommendations
- a. I would like to suggest a time where those attending could meet with their JAD area rep for Q&A or in area groups to discuss ideas/thoughts about areas we could use input. This could also be done by size of chorus, but having some ""sponge"" time with our JAD leadership where they could work with us on

actual chapter issues might be great. I always learn from these types of things when you have a round table to throw out ideas and see if others in your area have the same issue or have maybe solved it.

- b. I would have welcomed a class or time to meet with the committee for the 2024 hosting of International in Cleveland. It would have been great to touch base and start/firm up the process moving forward for the committees."

Ric Keaster - Director of Administrative Leadership

Director of Marketing Report

Chapter Leaders,

Since fall of 2022 I have worked on the following projects:

- Promoting the Fall Contest and Convention
- Working with Chapters to prepare the Chapter Eternal Members Slide Show
- Promoting and assisting in the organization of "JAD for the Holidays"
- Promoting and assisting in the organization of the 2023 JAD Leadership Academy
- Promoting and assisting in creating an area for JAD chapters to promote their Singing Valentine Programs

I am currently working on:

- Promoting and organizing the selling of ads in the 2023 JAD Spring Convention and Contest Program
- Promoting the 2023 JAD Spring Convention and Contest
- Assisting with the distribution of the Cider Express

I am planning to begin:

- Creating a video to demonstrate all of the JAD programs currently being offered
- Creating a video to demonstrate why you should attend the 2024 Leadership Academy, in whatever form it might take
- Promote future activities as the JAD Board deems necessary
- Begin promoting BarberJam on June 16-17, 2023 as it is finalized

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Sharon Stevens

Johnny Appleseed District Director of Marketing

## Appendix - Treasurers Report Detail

| Description                  | Budget<br>2023   | Actual<br>2023       | Budget<br>2022 | Actual<br>2022       |
|------------------------------|------------------|----------------------|----------------|----------------------|
| Apple Corps                  | \$ (1,000.00)    | \$ -                 | \$ -           | \$ -                 |
| Leadership Academy           | \$ -             | \$ (1,021.67)        | \$ -           | \$ (7,301.60)        |
| Fall Convention              | \$ (900.00)      | \$ (2,160.00)        | \$ (150.00)    | \$ (8,003.60)        |
| District-Wide Senior Chorus  | \$ -             | \$ -                 | \$ -           | \$ -                 |
| Dues                         | \$ 18,000.00     | \$ 3,607.99          | \$ 14,000.00   | \$ 17,338.92         |
| Grants/HFI/BHS               | \$ 12,000.00     | \$ 47.00             | \$ 10,000.00   | \$ 12,008.44         |
| Meeting Places               | \$ (4,000.00)    | \$ (815.33)          | \$ (3,000.00)  | \$ (2,461.01)        |
| Miscellaneous, Interest,etc. | \$ (925.00)      | \$ 49,969.69         | \$ (925.00)    | \$ (531.69)          |
| Intensive Quartet Training   | \$ (800.00)      | \$ -                 | \$ (800.00)    | \$ -                 |
| Spring Convention            | \$ 4,200.00      | \$ -                 | \$ 2,450.00    | \$ (13,035.35)       |
| Top Gun                      | \$ (2,020.00)    | \$ (1,450.79)        | \$ (1,900.00)  | \$ (1,534.96)        |
| Travel Expenses & Officers   | \$ (24,120.00)   | \$ (51,768.12)       | \$ (20,375.00) | \$ (5,048.62)        |
| YIH                          | \$ (1,000.00)    | \$ -                 | \$ -           | \$ -                 |
| Harmony Marketplace          | \$ 700.00        | \$ 370.98            | \$ 700.00      | \$ 1,219.06          |
|                              | <b>\$ 135.00</b> | <b>\$ (3,220.25)</b> | <b>\$ -</b>    | <b>\$ (7,350.41)</b> |

| <b>REVENUE RECAP:</b>        |                      |                     |                     |                     |
|------------------------------|----------------------|---------------------|---------------------|---------------------|
| Barber Jam                   | \$ 10,000.00         | \$ -                | \$ -                | \$ -                |
| Chorus Directors Development | \$ -                 | \$ -                | \$ -                | \$ -                |
| District-Wide Senior Chorus  | \$ 1,300.00          | \$ -                | \$ 1,300.00         | \$ -                |
| Leadership Academy           | \$ 14,000.00         | \$ 15,132.77        | \$ 16,500.00        | \$ 8,887.68         |
| Fall Convention              | \$ 18,200.00         | \$ -                | \$ 18,200.00        | \$ 23,963.35        |
| Dues                         | \$ 18,000.00         | \$ 3,607.99         | \$ 14,000.00        | \$ 17,338.92        |
| Grants                       | \$ -                 | \$ -                | \$ -                | \$ -                |
| Harmony Foundation/BHS       | \$ 12,000.00         | \$ 47.00            | \$ 10,000.00        | \$ 12,008.44        |
| Interest (Checking & CD's)   | \$ 100.00            | \$ 1.63             | \$ 100.00           | \$ 20.78            |
| Music Mentor Program         | \$ -                 | \$ -                | \$ -                | \$ -                |
| Miscellaneous                | \$ 100.00            | \$ 50,000.14        | \$ 100.00           | \$ 1,891.09         |
| Intensive Quartet Training   | \$ 1,200.00          | \$ -                | \$ 1,200.00         | \$ -                |
| Spring Convention            | \$ 21,200.00         | \$ -                | \$ 21,200.00        | \$ 14,995.61        |
| Show Clearance               | \$ -                 | \$ -                | \$ -                | \$ -                |
| Top Gun                      | \$ 2,280.00          | \$ 2,761.26         | \$ 1,900.00         | \$ -                |
| YIH                          | \$ -                 | \$ -                | \$ -                | \$ -                |
| Harmony Marketplace          | \$ 2,700.00          | \$ 1,092.00         | \$ 2,700.00         | \$ 2,995.65         |
| <b>TOTAL INCOME</b>          | <b>\$ 106,080.00</b> | <b>\$ 72,642.79</b> | <b>\$ 92,200.00</b> | <b>\$ 82,101.52</b> |

| <b>EXPENSE RECAP:</b>       |                      |                     |                     |                     |
|-----------------------------|----------------------|---------------------|---------------------|---------------------|
| Barber Jam                  | \$ 11,000.00         | \$ -                | \$ -                | \$ -                |
| Committees                  | \$ 9,500.00          | \$ 1,012.75         | \$ 5,025.00         | \$ 2,010.00         |
| Contest & Judging Travel    | \$ 500.00            | \$ -                | \$ 500.00           | \$ -                |
| District-Wide Senior Chorus | \$ 1,300.00          | \$ -                | \$ 1,300.00         | \$ -                |
| Leadership Academy          | \$ 14,000.00         | \$ 16,154.44        | \$ 16,500.00        | \$ 16,189.28        |
| Fall Convention             | \$ 19,100.00         | \$ 2,160.00         | \$ 18,350.00        | \$ 31,966.95        |
| Matls/Supplies              | \$ 300.00            | \$ 32.08            | \$ 300.00           | \$ 576.44           |
| Meeting Places              | \$ 4,000.00          | \$ 815.33           | \$ 3,000.00         | \$ 2,461.01         |
| Miscellaneous               | \$ 600.00            | \$ -                | \$ 600.00           | \$ 1,867.12         |
| Officers                    | \$ 14,120.00         | \$ 50,755.37        | \$ 14,850.00        | \$ 3,038.62         |
| Intensive Quartet Training  | \$ 2,000.00          | \$ -                | \$ 2,000.00         | \$ -                |
| Spring Convention           | \$ 17,000.00         | \$ -                | \$ 18,750.00        | \$ 28,030.96        |
| Top Gun                     | \$ 4,300.00          | \$ 4,212.05         | \$ 3,800.00         | \$ 1,534.96         |
| Web Site                    | \$ 225.00            | \$ -                | \$ 225.00           | \$ -                |
| YIH                         | \$ 1,000.00          | \$ -                | \$ -                | \$ -                |
| Harmony Marketplace         | \$ 2,000.00          | \$ 721.02           | \$ 2,000.00         | \$ 1,776.59         |
| <b>TOTAL EXPENSE</b>        | <b>\$ 105,945.00</b> | <b>\$ 75,863.04</b> | <b>\$ 92,200.00</b> | <b>\$ 89,451.93</b> |

Chad Lulfs – District Secretary