



# **APPLE ORCHARD**

**JOHNNY APPLESEED DISTRICT  
HOUSE OF DELEGATES**

**JUNE 2020**

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# Agenda

- *Call to Order*
  - *Zoom meeting logistics*
  - *The Old Songs*
  - *Introduction of Officers and Directors*
  - *Acknowledgement of DPs and Guests*
  - *Secretary's report:*
    - *Roll Call*
    - *Approve meeting agenda*
    - *Approve previous minutes*
  - *President's minute*
  - *Treasurer's Report*
  - *Consent Agenda: Acceptance of the written reports*
  - *Questions and Answers for our Directors*
  - *BHS and Society Representative(s)*
  - *New Business*
    - *SOP Amendments*
      - *Create new Director of Marketing Board position*
      - *Make Director positions optional per the President's desire*
    - *Section 5.01 OFFICERS (current)*

*In addition to the House of Delegates electing the President, Executive Vice Presidents, Secretary, Treasurer, Immediate Past President, and four Board Members At Large, it shall be the policy of Johnny Appleseed District that the District President shall appoint an Operations Team consisting of District Directors for Contest and Judging, Events, Administrative Leadership, Chapter Relations/Fellowship, Music Leadership, Outreach, and Technology/Communications. The District Directors on the Operations Team are not members of the Johnny Appleseed District Board.*
- Section 5.01 OFFICERS (proposed)*  
*In addition to the House of Delegates electing the President, Executive Vice Presidents, Secretary, Treasurer, Immediate Past President, and four Board Members At Large, it shall be the policy of Johnny Appleseed District that the District President shall appoint an Operations Team consisting of District Directors for: Contest and Judging, Events, Administrative Leadership, Chapter Relations/Fellowship, **Marketing**, Music Leadership, Outreach, and Technology/Communications. **These District Director positions will be optionally appointed at the will of the JAD President and are not members of the Johnny Appleseed District Board.***
- *Open discussion around Covid - rehearsals, keeping members engaged, staying safe, etc.*
  - *Announcements/for the good of the membership*
  - *Next HOD Meeting*
  - *Adjourn: Keep the Whole World Singing*

## Presidents Minute

Officer's reports are mostly a look back over the previous year or 6 months. If I was writing this in December 2019 I would be thinking we had a pretty good run in JAD through the year: 2 strong Conventions, LeadAC, Top Gun, IQT, great representation at various International Events (MidWinter, Leadership Summit, Internationals, Harmony U, Judging Category School, District President's Council, etc.). Strong new Officers, productive Board meetings, and our Budget held up fine.

Then 2020 starts out with a bang – a great Top Gun, MidWinter (Hearsay - Seniors champs!), and LeadAc. I'm thinking 2020 is going to be even better as we start preparing for a new JAD President in 2021. Then we start hearing about Covid and everything changes.....1<sup>st</sup> casualty is IQT which gets cancelled last minute, and then Spring Convention gets cancelled. And the dominoes keep falling – International is cancelled, Harmony University moves to an on-line model, and other events are in question.

Perhaps more importantly to our personal Barbershop lives, Chapter rehearsals get cancelled and ALL of our shows and sing outs are cancelled. Where we used to gather with our singing buddies at least once a week to ring some chords, sing great songs, and enjoy tons of fellowship – it's like we fell off a cliff cold turkey.

Slowly, most chapters start finding virtual substitutes – Zoom meetings to keep gathering and replace in-person rehearsals, phone trees to reach out and stay in touch, and tons of emails. Folks get more and more creative with filling the vacuum – education we might not ordinarily do at an in-person rehearsal, guest speakers, and more self-work on the members' side.

But as we settle in for a very different barbershop life in the short term we start seeing medical and choral experts state that group singing is the worst environment for spreading this disease. And choral settings are likely to be the LAST gatherings to get back to normal. Sigh – we just can't catch a break.

Which brings us to today. All levels of leadership (Chapter, District, and International) are working hard to fill the gaps and keep the Barbershop flame alive - whether through sharing of tactics for virtual meetings, new programs from BHS (group meetings and free Friday classes), regional calls within the District, and now this group HoD meeting. Individual efforts like the Core Challenge, lots of on-line chat and discussions, and a bunch of tags being posted give other ways to satisfy our hunger for barbershop. While not the same as weekly rehearsals or in-person District events, the creativity and desire to continue our great hobby under such difficult circumstances is quite impressive.

What about the future? By now you have likely seen the resolution adopted by the JAD Board: we are recommending against resuming in-person Chapter rehearsals until National and International Health groups judge such meetings safe. As of this writing the Fall Convention has not been cancelled – but my sense it is hanging by a thread. Not just whether we can gather in October but how soon BEFORE the Convention can a chapter or quartet safely meet. Events beyond that are simply at the mercy of how quickly the pandemic passes and we can resume our in-person gatherings.

In summary we have not faced such a challenge for a long time – if ever. I am so excited (and frankly proud) of how barbershoppers as a whole have managed this set-back, and I expect the ideas and events to continue to expand. So stay positive, stay safe, and keep singing.

**Dave Rubin - President**

## Treasurers Report

<b>JAD Spring House of Delegates Meeting</b>						
<b>High Level Finances Analysis</b>						
2018 Final	\$6,283.44					
2019 Final	(\$6,864.80)					
2020 to Date	\$2,524.02					
<b>Current Balances</b>						
Checking	\$75,225.97					
CD's (4)	\$32,653.07					
	\$107,879.04					
	2020 Budget	2020 Actual				
2020 Top Gun	(\$1,900)	(\$1,958.28)	Includes income in December 2019			
2020 LeadAc	\$0	(\$658.66)				
2020 Spring Convention	\$0	\$0				
<b>Other Items of Note:</b>	2020 Budget	2020 Actual	2019 Budget	2019 Actual		
Intensive Quartet Training	\$0.00	(\$882.97)	(\$300.00)	\$547.94		
Spring Convention	\$0.00	\$0.00	\$3,250.00	(\$9,917.69)	AV Rental	
Travel Expenses	(\$17,600.00)	(\$2,489.89)	(\$26,850.00)	(\$19,990.50)	Project Low Expenditure	
YIH	(\$4,900.00)	\$0.00	(\$6,050.00)	(\$2,500.00)	Project Low Expenditure	
Harmony Marketplace	\$1,200.00	\$434.52	\$1,550.00	\$121.58		

**Additional details provided in the Appendix**

**Chad Lulfs – District Secretary**

# **October 2019 House of Delegates Meeting Minutes**

**Meeting called to order by President David Rubin at 1:06 pm**

**Directors/Leadership Team Members Attending:**

David Rubin, Doug Smeltz, Brian Zattau, Chris Foisy, Greg Swann, Rusty Cates, Karl Chapple, Jeff Gehm, Fred Locker

**Past District Presidents Attending:** Joe Jenkins, Skipp Kropp, Lane Bushong, Bari Courts, Steve Wyszomierski

**BHS Representatives:** Skipp Kropp, Dusty Schleier

**Chapters Attending:**

Ashland, Black Swamp, Buckeye Columbus, Delta Kings, Clarksburg Fairmont, Cleveland East, Cleveland West Suburban, Dayton Metro, Defiance, Fostoria, Greater Central Ohio, Greater Kanawha Valley, Huntington Tri-State, Independence, Lima Beane, Mansfield, Miami-Shelby, Middletown, Northwest Ohio, Pittsburgh Metro, Shenango Valley, Western Hills

**Roll Call:** Quorum present

**Motion to Approve Meeting Agenda:** M/S/Approved

**Motion to Approve Minutes of April 2018 HOD Meeting:** M/S/Approved

**President's Minute (David Rubin):**

- We're focusing on EIH
- See Standard Chapter Bylaws: Chapters must choose one of the three membership options
- Skipp Kropp: This needs to be a Chapter membership decision, voted on by Board
- Reminder from Skipp that chapter boards need to accept Standard Chapter Bylaws each year
- David reports that a new JAD chapter has been chartered – Licking County, all women

**Treasurer's Report at a Glance (Brian Zattau)**

- See Report in Apple Orchard for complete details
- Currently \$6,000 in the red (explanation by Brian)
- Comment from the floor: we need to address decreasing attendance/competitors at conventions
- David: we're looking at other districts, talking with BHS to see what we can do

**2020 Budget (Brian):**

- See Apple Orchard for complete budget
- Revenue is down, so we've brought the entire budget down \$15,000

**Motion to Approve 2020 Budget:** M/S/Approved

**Leadership Academy 2020 (Karl Chapple)**

- See Karl's handout
- Cardinal District is joining

- Instant Classic will be the guest faculty
- There will be small chorus coaching

#### **Questions for District Directors:**

- What have we done to foster diversity?
  - David: there's no silver bullet; we've tried different things; obviously we still need to figure this out
  - Skipp reminds us that BHS has committees looking at this issue

#### **Motion to Accept Directors' Written Reports: M/S/Approved**

#### **BHS Representative Dusty Schleier:**

- Role this weekend is to be a listener
- Leadership Summit
- Ashley Brown is BHS contact for diversity questions
- Cleveland International will be first contest with possible mixed choruses
- How do we handle awards? Three options:
  - Like we do today
  - Three sets of awards for different ensembles
  - Overall champions

#### **Annual Educational Event Breakout Session (Jeff Gehm moderating)**

#### **Harmony Foundation Representative Matt Hopper:**

- Miller Match - \$1 for every \$3 donated up to \$50,000
- We want to raise \$150,000 this contest season (for a total of \$200,000 with Miller Match)
- These gifts are independent of regular donor giving
- Donor Choice – for first half of 2019, JAD and chapters received \$13,000

#### **Nominating Committee report and proposed slate of 2020 JAD Leadership Team:**

##### **Officers**

- **President** – Dave Rubin
- **Immediate Past President** – Doug Smeltz
- **Executive Vice President** – Chris Foisy
- **Secretary** – Jeff Ulrich
- **Treasurer** – Chad Lulfs

##### **Directors**

- **Events** – Nathan Miller
- **Musical Leadership** – Jeff Gehm
- **Administrative Leadership** – Ric Keaster
- **Outreach** – Rusty Cates
- **Technology** – CC Snyder
- **Board Member at Large NW** – Terry Reichenbach
- **Board Member at Large SW** – David Short

- **Board Member at Large NE** – Fred Locker
- **Board Member at Large SE** – Steve Patrick

**Motion to Approve Nominating Committee Report and Elect 2020 Officers: M/S/Approved**

**Announcements:**

- JAD is looking for a Chapter Relations Director

**Memorial Service**

**Meeting Adjourned**

Respectfully submitted,  
**Jeff Ulrich** – District Secretary



## **Director of Contests & Judging Report**

Vice President: Bari Courts – VP Contest & Judging (DRCJ)

Team members: Bari Courts, Jill Jones, Jeff Rubenstein, Nathan Miller, Nancy Chapple

Major events in 2020

- Covid-19 has caused major changes. We had to cancel the Spring 2020 convention. At this time, the Fall 2020 convention looks questionable.
- Everyone in Harmony contests changes
- Two new judges candidates in the pipeline to become judges

Expected activities that were not accomplished

- Barberscore continues to be updated and modified.

Overall view of responsibilities for 2020 ("went well" etc.)

- The success is judged by "How we handle it!"
- Overall, based on experience, we have an awesome team who are all willing to adjust.

Vision for Second half of 2020: On-going activities to continue

- Plan for change.
- Prepare as best as possible for all possible outcomes.

Any new things you intend to implement

- Timeline for when to do DRCJ things
- Everyone in Harmony

Your current plan to stay or step down for 2021

- Stay until 2023 (term limit)
- But I need an "assistant"
- Anyone have someone in mind?

**Bari Courts – Director of Contests & Judging**

# Director of Events & Conventions Report

## 2020 Goals

1. Continue building and strengthening the JAD Events Team
  - a. Recruit new team members
2. The team to meet for a 4 hour “Team Building” meeting at the 2020 LEADAC
3. Prepare for a Fall Convention until the time we determine it is not safe or practical to have the event.
4. Review and Update the JAD Convention Manual
5. Work with leadership on continuing to explore purchasing equipment to be utilized at JAD Events.

## Progress to Date

1. Many thanks to Carl Taylor and Dick Wetzel for their many years of service to the team. Their years of leadership to the district has set our team on a great path to go forward making bigger and better events.
2. The events team met during LEADAC weekend to discuss what conventions will look like in the future and the shape of our team
3. Spring Convention, being cancelled was a first to the district, did not incur any costs associated with cancellations.
4. LEADAC 2021 contract is in motion for January. More information will be coming soon from Ric Keaster.

## Be on the lookout:

The Events Team is always looking for any information about 750 seat auditoriums with updated sound and lighting systems with comfortable seating. Opening of stage curtains 60’ and depth of 40’. Full-service hotels nearby (full-service restaurant, ballroom and meeting space) within 20 minutes of the venue.

**Nathan Miller** – Director of Events & Conventions

## **Director of Outreach Report**

Spring Outreach has been stifled in most ways due to the Coronavirus. I know several of our district barbershop chapters enjoyed Singing Valentines, but shortly after that we shut down. Annual Shows have been postponed or cancelled. District Quartet Coaching (IQT) was looking forward to involving Youth Quartets; which did not happen. Likewise, young people looking forward to Barbershop Camps felt the disappointment brought on by Covid-19 cancellations.

On the positive side, we have experienced a profusion of quartet and chorus performance videos posted on Facebook. Spurred on by the Core Challenge, these segments of barbershop history may have never been seen again if it wasn't for the time afforded to gather and post these musical gems. It is certain that we have reached a good number of viewers outside the barbershop membership.

In addition, some singers have sought to expand their harmony experience, by attempting 4 part Acapella tags, polecats, and even more challenging charts. Perhaps you have seen some of these recorded attempts on our members Facebook pages.

We all want to get back to normal. Singing with our brothers and sharing our songs with others. And while we may be disappointed because the future is unclear, enjoy what we can do; Zoom Chapter meetings, pulling out old videos and CD's, and spending time on the phone with our barbershop buddies.

**Rusty Cates - Director of Outreach**

# Director of Administrative Leadership Report

**Name:** Ric Keaster

**Primary Operational Functions:** Open/Close Chapters; Deliver Leadership Academy Annually; Provide Leadership Training/Information/Support to Chapter Leaders

**Team Members:** Nathan Miller (Director of Events), Sharon Stevens (Leadership Academy Registration), Steve Sommers (Venue Acquisition), Eric Koeller (Technology/Sound)

## **Accomplishments since last report:**

- Transfer of Director position from Karl Chapple to Ric Keaster
- Leadership Academy 2020
  - In spite of some difficulties with the venue regarding late changes and supplemental charges, the event survived these challenges and had strong reviews – outside of those caused by these challenges.
  - Individual session evaluations were strong across the board and overall feedback was very positive
  - Evaluations provided to instructors
  - Feedback from instructors collected on future topics they are able and would be willing to deliver
- Initiated regular “Thoughts on Leadership” essays in Cider ExPress

## **Immediate Focus Points:**

- Leadership Academy 2021
  - Date and Venue have been selected
    - January 9-10, 2021
    - Nationwide Hotel and Conference Center – 100 Green Meadows Drive South – Lewis Center (Columbus), OH – 43035
  - Contract currently in final review/refine stage
  - Leadership team to visit site for more detailed planning when virus restrictions allow
  - Planning for curriculum and instructors for event initiated/ongoing

**Note of Appreciation from Retiring Director of Administrative Leadership, Karl Chapple:**

*It has been an honor to serve the great Johnny Appleseed District for the past five years as Director of Administrative Leadership. It is my sincere hope that I had a positive impact on JAD, although I could have done nothing without the help of so many passionate and dedicated people who helped me with LeadAc, the major project for which I was responsible. I have made many friends and have had many great times over the past years and look forward to many more. That is to say, I'll be seeing you at future events, only as a civilian.*

*Thanks for the gold metal moments,*

*Karl Chapple*

**Ric Keaster - Director of Administrative Leadership**

## **Director of Marketing Report**

I am taking this opportunity to share a little bit about me and give you a quick insight to my goals for JAD marketing.

I am both a member of the JAD and DIX Districts, though I do not sing actively in a chorus. I have had the honor of serving as a faculty member for JAD LeadAc each of the last three years.

I was recently asked why I would want to be on the JAD Board even though I live in Nashville, and the answer was simple - "because they asked me." But it's also more than that. I have felt a pull to the JAD since my first visit five years ago when I worked for Harmony Hall. The kindness shown to me and the commitment of every Board member to provide the JAD members with the best experience possible is motivating. I want to be a part of that and am honored to have been asked."

My goal for this new Board position is to work closely with CC and the Events Team to coordinate and facilitate District communications. I hope to look for new and creative ways to increase District event attendance and share all of our District successes.

Professionally, I am the Director of Marketing and Communications for a medical device company, a high school teacher, and I own my own Marketing and Communications company. At Davidson Academy, I teach Social Media Marketing, Introduction to Digital Photography, and I am the Yearbook Advisor.

I look forward to seeing you all again, soon!

In health and harmony,

**Michele Niece – Director of Marketing**

## **Director of Music Education**

**Our Excitement:** to provide both standard and unique offerings to JAD members through a series of all-encompassing educational programs designed to assist every chorus and quartet in accomplishing their musical goals. This includes raising the level of singing, Director Education, Quartet integration and education, for both contest and shows.

### **Accomplishments since last report:**

- Weekly articles in Cider Express with vocal, musical, and performance tips. Nothing else allowed with the COVID 19 Pandemic.
- Successful coaching and teaching at LEADAC.

### **Immediate Focus Points:**

- Deciding how to proceed further chorus and quartet engagement. The Harmony Helper plan was off to a rousing start only to be shut down with this virus. Once it passes, I will re-engage with the choruses I had appointments with.

### **Long term Attention:**

- Creating unique geographic driven events for our members that will enhance their barbershop experiences, as well as educating them about our craft, their voices, and overall music educational experiences. To inspire all members to aspire to greater singing by various educational methods and events. Visitation to as many chapters as possible with new Harmony Helper program.

### **In Appreciation:**

- To David Calland, Brian O'Dell, and Doug Smeltz for stepping up and owning various educational schools and events.

**Jeff Gehm, Director Music Leadership**

## **Board Member at Large NW Report**

The Chapter Presidents had a Zoom Conference on April 21, 2020 with 7 of the 9 Chapters represented. President David Rubin and VP Chris Foisy were also on the Zoom conference.

Topics covered included cancellation of the Spring Convention, discussion of what Chapters are doing regarding rehearsal nights and Shows and basic communication during the Covid-19 situation, ideas on keeping the Chapter members engaged during this down time, the cancellation of International in July and the possibility of having the HOD meeting on Zoom in June to fulfill our by-law obligations.

Several Chapters have had Board Meetings by Zoom and several Chapters have also had at least one if not several Zoom calls on Chapter rehearsal nights and were sent out a song to learn or other items that the Chapter needed to focus on.

We will probably have another Zoom meeting depending on what the Covid-19 Pandemic throws at us and when we are allowed to gather in groups once more.

**Terry Reichenbach** – BMAL Northwest Quadrant



## **Board Member at Large NE Report**

Over the past few months I have been in contact with all of the chapters in my quadrant.

I coordinated the Quadrant Zoom meeting we had for our chapters, led by David Rubin.

David updated us on events of BHS and JAD. He also was wanting to know how chapters were currently functioning, due to the pandemic. Those who attended shared how their chapters were doing, and most importantly their safety and well-being.

If you have not been receiving my emails, please send me an email to confirm President's name and contact information. We want to continue to keep everyone in the loop. .

**Fred Locker** – BMAL Northeast Quadrant

## **Board Member at Large SW Report**

I have visited the Cincinnati, Dayton, Middletown and Western Hills chapters. I intended to visit Xenia and Miami Shelby, but my plans were changed by the shutdown.

I did not plan on attending chapter meetings with the Columbus chapters since they are already connected to the district.

Arranged a SW region president's talk with JAD President, Dave Rubin, and area chapter presidents.

Found all of the chapters were actively meeting remotely either through an online conferencing application, like Zoom, or through a telephone tree.

**David Short** – BMAL Southwest Quadrant

## Czar of Technology & Communication Report

- Set up website portal for the 2020 Spring Convention.
  - Actively promoted all aspects of Spring Convention.
  - Subsequently removed all references.
- Participated in the committee to create the 2020 Summer Shindig
  - Designed logo
  - Set up website portal for the event
  - Subsequently deleted all references.
- Communication Methods During Pandemic
  - There are no great methods for conducting any real choral rehearsal using online streaming services currently. The technology and the bandwidth simply are not there yet. I would imagine something emerges in the next year to fill that gap.
  - Numerous options are available for conference calls including Zoom, Skype, Facebook Messenger, and Google Meet. These are all relatively easy to use, even for those with technology issues, and free. Conference calls are a great way to keep members in contact with each other in masse. They require some discipline during the call to make sure people aren't talking over each other.
  - During conference calls, learning tracks can be played while everyone is muted, allowing everyone to sing through a song at the same time, and get immediate coaching from the director on possible pitfalls in the music and things to remember.
  - Recordings of individuals singing along with learning tracks can be made easily using free apps on a smart phone and emailed to the director or music team for evaluation.
  - Individual vocal lessons are far more practical than group rehearsals using video conferencing.
- COVID-19 Resources from BHS
  - <https://www.barbershop.org/landing-pages/covid-19-resources-for-barbershoppers>

**CC Snyder** – Czar of Technology & Communication

## Appendix - Treasurers Report Detail

	A	B	C	D	E	F	G
1			Officer	Budget	Actual	Budget	Actual
2	<b>Fund</b>	<b>Description</b>		<b>2020</b>	<b>2020</b>	<b>2019</b>	<b>2019</b>
3	<b>PROGRAM SUMMARIES</b>						
4							
5		Apple Corps		\$ -	\$ -	\$ -	\$ -
6		Chorus Directors Development		\$ -	\$ -	\$ (300.00)	\$ -
7		Cider Press		\$ -	\$ -	\$ -	\$ -
8		Leadership Academy		\$ -	\$ (658.66)	\$ 1,800.00	\$ (56.81)
9		COTS Faculty Training		\$ -	\$ -	\$ -	\$ -
10		Fall Convention		\$ -	\$ 19.12	\$ 3,600.00	\$ 820.78
11		District-Wide Senior Chorus		\$ -	\$ -	\$ (50.00)	\$ 75.00
12		Divisional Convention - East/South		\$ -	\$ -	\$ -	\$ -
13		Divisional Convention - West/North		\$ -	\$ -	\$ -	\$ -
14		Dues		\$ 22,750.00	\$ 10,376.06	\$ 23,500.00	\$ 24,278.63
15		Grants/Harmony Foundation		\$ 6,000.00	\$ -	\$ 7,500.00	\$ 7,205.08
16		Marketing Program		\$ -	\$ -	\$ -	\$ (1,100.00)
17		Meeting Places		\$ (2,500.00)	\$ (1,246.72)	\$ (2,800.00)	\$ (3,142.12)
18		Miscellaneous, Interest,etc.		\$ (795.00)	\$ 36.88	\$ (850.00)	\$ (929.58)
19		Music Mentor Program		\$ (500.00)	\$ -	\$ -	\$ -
20		Intensive Quartet Training		\$ -	\$ (882.97)	\$ (300.00)	\$ 547.94
21		Intensive Chorus Training		\$ -	\$ -	\$ 900.00	\$ -
22		Regional Schools		\$ -	\$ -	\$ (1,955.00)	\$ 315.88
23		Spring Convention		\$ -	\$ -	\$ 3,250.00	\$ (9,917.69)
24		Shot in the Arm		\$ -	\$ -	\$ -	\$ -
25		Show Clearance		\$ -	\$ -	\$ -	\$ -
26		Special Events		\$ -	\$ -	\$ -	\$ -
27		Society Convention Account		\$ -	\$ -	\$ -	\$ -
28		Top Gun		\$ (1,900.00)	\$ (3,064.32)	\$ (2,900.00)	\$ (2,592.99)
29		Travel Expenses		\$ (17,600.00)	\$ (2,489.89)	\$ (26,850.00)	\$ (19,990.50)
30		YIH		\$ (4,900.00)	\$ -	\$ (6,050.00)	\$ (2,500.00)
31		Harmony Marketplace		\$ 1,200.00	\$ 434.52	\$ 1,550.00	\$ 121.58
32	<b>PROGRAM TOTALS</b>			<b>\$ 1,755.00</b>	<b>\$ 2,524.02</b>	<b>\$ 45.00</b>	<b>\$ (6,864.80)</b>
33							
34	<b><u>REVENUE RECAP:</u></b>						
35							
36		Apple Corps		\$ -	\$ -	\$ -	\$ -
37		Chorus Directors Development		\$ -	\$ -	\$ 600.00	\$ -
38		Cider Press		\$ -	\$ -	\$ -	\$ -
39		District-Wide Senior Chorus		\$ 500.00	\$ -	\$ 1,350.00	\$ 75.00
40		Leadership Academy		\$ 16,500.00	\$ 16,832.10	\$ 18,000.00	\$ 16,028.93

41		Fall Convention		\$ 18,250.00	\$ 19.12	\$ 21,950.00	\$ 18,411.43
42		Divisional Convention - East/South		\$ -	\$ -	\$ -	\$ -
43		Divisional Convention - West/North		\$ -	\$ -	\$ -	\$ -
44		Dues		\$ 22,750.00	\$ 10,376.06	\$ 23,500.00	\$ 24,278.63
45		Golden Apple Interest		\$ -	\$ -	\$ -	\$ -
46		Grants		\$ -	\$ -	\$ -	\$ -
47		Harmony Foundation		\$ 6,000.00	\$ -	\$ 7,500.00	\$ 7,205.08
48		Interest (Checking & CD's)		\$ 100.00	\$ 36.88	\$ 100.00	\$ 128.23
49		Music Mentor Program		\$ -	\$ -	\$ -	\$ -
50		Miscellaneous		\$ -	\$ -	\$ -	\$ -
51		Intensive Quartet Training		\$ 1,000.00	\$ -	\$ 1,000.00	\$ 1,380.00
52		Intensive Chorus Training		\$ -	\$ -	\$ 900.00	\$ -
53		Regional Schools		\$ 2,000.00	\$ -	\$ 3,600.00	\$ 2,319.90
54		Spring Convention		\$ 19,000.00	\$ 72.52	\$ 22,000.00	\$ 16,832.46
55		Show Clearance		\$ -	\$ -	\$ -	\$ -
56		Special Events		\$ -	\$ -	\$ -	\$ -
57		Society Convention Account - C & Q		\$ -	\$ -	\$ -	\$ -
58		Top Gun		\$ 1,900.00	\$ 737.36	\$ 1,900.00	\$ 1,920.00
59		YIH		\$ -	\$ -	\$ 350.00	\$ -
60		Harmony Marketplace		\$ 2,700.00	\$ 1,248.48	\$ 3,050.00	\$ 2,486.74
61		<b>TOTAL INCOME</b>		<b>\$ 90,700.00</b>	<b>\$ 29,322.52</b>	<b>\$ 105,800.00</b>	<b>\$ 91,066.40</b>
62							
63	<b>EXPENSE RECAP:</b>						

	A	B	C	D	E	F	G
1			Officer	Budget	Actual	Budget	Actual
2	<b>Fund</b>	<b>Description</b>		<b>2020</b>	<b>2020</b>	<b>2019</b>	<b>2019</b>
64							
65	G2	Apple Corps		\$ -	\$ -	\$ -	\$ -
66	G2	Chorus Directors Development/Director's College		\$ -	\$ -	\$ 900.00	\$ -
67	G4	Cider Press		\$ -	\$ -	\$ -	\$ -
68	G1	Committees		\$ 5,750.00	\$ 1,018.89	\$ 7,500.00	\$ 6,575.19
69	G3	Contest & Judging Travel		\$ 1,000.00	\$ -	\$ 4,500.00	\$ 5,210.00
70		District-Wide Senior Chorus		\$ 500.00	\$ -	\$ 1,400.00	\$ -
71	G1	Leadership Academy		\$ 16,500.00	\$ 17,490.76	\$ 16,200.00	\$ 16,085.74
72	G1	COTS Faculty Training		\$ -	\$ -	\$ -	\$ -
73	G1	Division Managers/Chapter Counselors		\$ -	\$ -	\$ -	\$ -
74	G3	Fall Convention		\$ 18,250.00	\$ -	\$ 18,350.00	\$ 17,590.65
75	G3	Divisional Convention - East/South		\$ -	\$ -	\$ -	\$ -
76	G3	Divisional Convention - West/North		\$ -	\$ -	\$ -	\$ -
77	Adm	Insurance/Bonding		\$ -	\$ -	\$ -	\$ -
78	G4	Marketing Program/Advertising		\$ -	\$ -	\$ -	\$ 1,100.00
79	Adm	Matls/Supplies		\$ 320.00	\$ -	\$ 600.00	\$ 225.65
80	Adm	Meeting Places		\$ 2,500.00	\$ 1,246.72	\$ 2,800.00	\$ 3,142.12

81	Adm	Miscellaneous		\$ 350.00	\$ -	\$ 350.00	\$ 624.70
82	G2	Music Mentor Program		\$ 500.00	\$ -	\$ -	\$ -
83	Adm	Officers (Incl HEP Task Force)		\$ 10,850.00	\$ 1,471.00	\$ 14,850.00	\$ 8,205.31
84	G2	Intensive Quartet Training		\$ 1,000.00	\$ 882.97	\$ 1,300.00	\$ 832.06
85		Intensive Chorus Training		\$ -	\$ -	\$ -	\$ -
86		Regional Schools		\$ 2,000.00	\$ -	\$ 5,555.00	\$ 2,004.02
87	G3	Spring Convention		\$ 19,000.00	\$ 72.52	\$ 18,750.00	\$ 26,750.15
88	G2	Shot in the Arm		\$ -	\$ -	\$ -	\$ -
89	G2	Society Convention Account - C & Q		\$ -	\$ -	\$ -	\$ -
90	G2	Top Gun		\$ 3,800.00	\$ 3,801.68	\$ 4,800.00	\$ 4,512.99
91	G4	Web Site		\$ 225.00	\$ -	\$ -	\$ 207.46
92	G5	YIH		\$ 4,900.00	\$ -	\$ 6,400.00	\$ 2,500.00
93		Harmony Marketplace		\$ 1,500.00	\$ 813.96	\$ 1,500.00	\$ 2,365.16
94		<b>TOTAL EXPENSE</b>		<b>\$ 88,945.00</b>	<b>\$ 26,798.50</b>	<b>\$ 105,755.00</b>	<b>\$ 97,931.20</b>
95							
96	<b>REVENUES</b>						
97	<b>200</b>	District Dues					
98	<b>210</b>	District Dues	BZ	\$ 22,750.00	\$ 10,376.06	\$ 23,500.00	\$ 24,278.63
99	<b>310</b>	<b>SCHOOLS</b>					
100	<b>310A</b>	APPLE CORPS	JG				
101		Harmony Marketplace (See 350F)					
102		Interest					
103		Raffle					
104		Registration					
105	<b>310B</b>	LEADERSHIP ACADEMY	KC				
106		Chapter Registration		\$ 16,500.00	\$ 16,832.10	\$ 18,000.00	\$ 16,028.93
107		Harmony Marketplace (See 350F)					
108	<b>310C</b>	TOP GUN	JG				
109		Registration		\$ 1,900.00	\$ 737.36	\$ 1,900.00	\$ 1,920.00
110	<b>310D</b>	YIH	RC				
111		<del>Donations</del>					
112		Meals, Chances, etc.					
113		Quartets Raffle				\$ 350.00	
114	<b>310E</b>	CHORUS DIRECTORS Development	JG				
115		Registration				\$ 600.00	
116	<b>310F</b>	Music Mentor Program	JG				
117		Registration					
118		Miscellaneous					
119	<b>310G</b>	Intensive Quartet Trng	JG				
120		Registration		\$ 1,000.00		\$ 1,000.00	\$ 1,380.00
121	<b>310H</b>	Intensive Chorus Trng	JG				
122		Registration				\$ 900.00	
123	<b>310I</b>	Regional School NE - Registration	JG	\$ 500.00		\$ 700.00	\$ 880.80
124	<b>310J</b>	Regional School NW - Registration	JG	\$ 500.00		\$ 1,300.00	\$ -

	A	B	C	D	E	F	G
1			Officer	Budget	Actual	Budget	Actual
2	<b>Fund</b>	<b>Description</b>		<b>2020</b>	<b>2020</b>	<b>2019</b>	<b>2019</b>
125	<b>310K</b>	Regional School SE - Registration	JG	\$ 500.00		\$ 800.00	\$ 671.28
126	<b>310L</b>	Regional School SW - Registration	JG	\$ 500.00		\$ 800.00	\$ 767.82
127	<b>310M</b>	District Wide Senior Chorus Registration	DS	\$ 500.00		\$ 1,350.00	\$ 75.00
128	<b>320</b>	<b>PERFORMANCE - CONVENTIONS</b>					
129	<b>320A</b>	FALL CONVENTION	GS				
130		Hospitality Room Rental				\$ 450.00	
131		Photo Purchases			\$ 19.12		
132		Hotel Rebate					
133		Registration - Chorus		\$ 8,500.00		\$ 12,000.00	8578.21
134		Registration - Quartet		\$ 2,250.00		\$ 1,500.00	1942.78
135		Tickets		\$ 7,500.00		\$ 8,000.00	7890.44
136		Harmony Marketplace (See 350F)					
145	<b>320D</b>	SPRING CONVENTION	GS				
146		Hospitality Room					
147		Hotel Rebate					
148		Program Ads			\$ 72.52		
149		Registration - Chorus		\$ 9,500.00		\$ 11,000.00	\$ 8,905.75
150		Registration - Quartet		\$ 2,250.00		\$ 2,500.00	\$ 1,974.43
151		Tickets		\$ 7,250.00		\$ 8,500.00	\$ 5,952.28
152		Harmony Marketplace (See 350F)					
153	<b>320E</b>	SHOW FEES	BZ			\$ -	
154	<b>320F</b>	SOCIETY CONVENTIONS					
155	<b>320G</b>	SPECIAL EVENTS					
156		JAD Showcase					
157		Lakeside					
158	<b>340</b>	<b>CHARITABLE CONTRIBUTIONS</b>					
159	<b>340A</b>	HARMONY FOUNDATION	BZ	\$ 6,000.00		\$ 7,500.00	\$ 7,205.08
160	<b>340B</b>	GRANTS					
161	<b>350</b>	<b>OTHER REVENUES</b>					
162	<b>350A</b>	INTEREST INCOME	BZ	\$ 100.00	\$ 36.88	\$ 100.00	\$ 128.23
163	<b>350B</b>	GOLDEN APPLE INTEREST	BZ				
164	<b>350C</b>	CIDER PRESS					
165	<b>350D</b>	MISCELLANEOUS	BZ				
168	<b>350F</b>	HARMONY MARKETPLACE	BZ				
169		Leadership Academy		\$ 700.00	\$ 1,248.48	\$ 700.00	\$ 881.74
170		Spring Convention		\$ 1,000.00		\$ 1,100.00	\$ 951.05
171		Apple Corps					

172		Fall Convention		\$ 1,000.00		\$ 1,250.00	\$ 653.95
173		<b>Total Revenue</b>	\$ -	<b>\$ 90,700.00</b>	\$ 29,322.52	\$ 105,800.00	\$ 91,066.40
174							
175		<b>Income Increase over prior year</b>			<b>(67.80%)</b>		<b>(6.16%)</b>
176							
177	<b>EXPENSES</b>						
178	<b>401</b>	<b>MEETING PLACES EXPENSES</b>					
179	<b>401A</b>	Board of Director's Meeting	BZ	\$ 2,500.00	\$ 1,246.72	\$ 2,800.00	\$ 3,142.12
180	<b>401B</b>	House of Delegates Meeting	BZ				
181	<b>412</b>	<b>CONTRIBUTION TO DISTRICT CHORUSES</b>					
182	<b>412A</b>	SOCIETY CONVENTION					
183		C&Q TRAVEL					
184		SEND-OFF COST					
185	<b>413</b>	<b>COST TO ATTEND SCHOOLS</b>					
186	<b>413A</b>	APPLE CORPS	SW				
187		Airfare/Travel					
188		Credit Card Fees					
189		Harmony Marketplace (See 470D)					
190		Kenyon College					
191		Material & Supplies					
192		Miscellaneous					
193	<b>413B</b>	LEADERSHIP ACADEMY	KC				
194		Materials & Supplies		\$ 300.00	\$ 47.88	\$ 300.00	\$ 557.57
195		Harmony Marketplace (See 470D)					

	A	B	C	D	E	F	G
1			Officer	Budget	Actual	Budget	Actual
2	<b>Fund</b>	<b>Description</b>		<b>2020</b>	<b>2020</b>	<b>2019</b>	<b>2019</b>
196		Meals		\$ 5,500.00	\$ 5,728.69	\$ 6,000.00	\$ 5,195.95
197		Faculty Travel Expenses		\$ 1,500.00	\$ 2,239.89	\$ 1,200.00	\$ 1,254.32
198		Miscellaneous		\$ 200.00		\$ 200.00	\$ 18.76
199		Rooms		\$ 9,000.00	\$ 9,474.30	\$ 8,500.00	\$ 9,059.14
200	<b>413C</b>	TOP GUN	JG				
201		Airfare/Travel		\$ 1,500.00	\$ 638.62	\$ 2,000.00	\$ 2,348.41
202		Coach's Expense		\$ 600.00	\$ 400.00	\$ 600.00	\$ 500.00
203		Hall Rental		\$ 1,000.00	\$ 1,730.14	\$ 1,300.00	\$ 871.20
204		Meals		\$ 600.00	\$ 1,032.92	\$ 800.00	\$ 586.05
205		Miscellaneous		\$ 100.00		\$ 100.00	\$ 207.33
206	<b>413D</b>	YIH	RC				
207		Donations to Harmony Festival/Camps		\$ 2,400.00		\$ 2,400.00	\$ 2,500.00
208		Harmony Camp Scholarships				\$ -	
209		International Competition Expenses					



210		MidWinter Chorus Expenses		\$ 500.00		\$ 2,000.00	
211		Youth Outreach Fund		\$ 1,000.00		\$ 1,000.00	
212		Youth Coaching for International		\$ 1,000.00		\$ 1,000.00	
213	<b>413E</b>	Chorus Director Development	JG				
214		Airfare				\$ -	
215		Meals				\$ 200.00	
216		Mileage				\$ 300.00	
217		Miscellaneous				\$ 100.00	
218		Rooms				\$ 300.00	
219	<b>413F</b>	MUSIC MENTOR PROGRAM	SW				
220		Airfare					
221		Meals					
222		Mileage		\$ 500.00			
223		Miscellaneous					
224		Rooms					
225	<b>413G</b>	SHOT IN THE ARM					
226	<b>413H</b>	COTS FACULTY TRAINING					
227	<b>413I</b>	Intense Quartet Trng (F.K.A. Pop Gun)	JG				
228		Coaches Expense		\$ 200.00		\$ 200.00	
229		Hall Rental		\$ 200.00	\$ 882.97	\$ 600.00	\$ 77.25
230		Meals		\$ 450.00		\$ 450.00	\$ 668.71
231		Mileage		\$ 100.00			\$ 86.10
232		Miscellaneous		\$ 50.00		\$ 50.00	
233	<b>413J</b>	DIRECTORS OF THE FUTURE					
234		Tuition					
235	<b>413K</b>	BLUNDERBUSS					
236		Miscellaneous					
238	<b>413L</b>	Intensive Chorus Training (ICT)	JG				
239		Coaches Expense					
240		Hall Rental				\$ -	
241		Meals				\$ -	
242		Miscellaneous				\$ -	
243	<b>413M</b>	Regional School NW					
244		Administrator's Expenses				\$ 75.00	\$ -
245		Coach's Expense				\$ 450.00	
246		Food				\$ 500.00	
247		Hall Rental		\$ 500.00		\$ 100.00	
248		Host Chapter's Share				\$ 270.00	\$ -
249	<b>413N</b>	Regional School NE					
250		Administrator's Expenses				\$ -	
251		Coach's Expense				\$ 450.00	\$ 287.58
252		Food				\$ 450.00	
253		Hall Rental		\$ 500.00		\$ 200.00	\$ 100.00

254		Host Chapter's Share				\$ 270.00	
255	<b>4130</b>	Regional School SW					
256		Administrator's Expenses				\$ -	\$ 143.48
257		Coach's Expense				\$ 450.00	\$ 28.70
258		Food				\$ 300.00	\$ 119.45

	A	B	C	D	E	F	G
1			Officer	Budget	Actual	Budget	Actual
2	<b>Fund</b>	<b>Description</b>		<b>2020</b>	<b>2020</b>	<b>2019</b>	<b>2019</b>
259		Hall Rental		\$ 500.00		\$ 200.00	\$ 240.00
260		Host Chapter's Share				\$ 270.00	
261	<b>413P</b>	Regional School SE					
262		Administrator's Expenses				\$ -	\$ 467.52
263		Coach's Expense				\$ 700.00	\$ 84.00
264		Food				\$ 300.00	\$ 298.51
265		Hall Rental		\$ 500.00		\$ 300.00	\$ 54.78
266		Host Chapter's Share				\$ 270.00	\$ 180.00
267	<b>413Q</b>	Senior Chorus					
268		Music				\$ 1,000.00	
269		Name Badges				\$ 200.00	
270		Misc.		\$ 500.00		\$ 200.00	
271	<b>432</b>	<b>OFFICE SUPPLIES &amp; EXPENSES</b>					
272	<b>432A</b>	WEB SITE FEE	CC	\$ 225.00			\$ 207.46
273	<b>432B</b>	BANK SERVICE CHARGE	BZ				
274	<b>432C</b>	CREDIT CARD FEES	BZ	\$ 20.00		\$ -	
275	<b>432D</b>	MATERIAL & SUPPLIES	BZ	\$ 300.00		\$ 500.00	\$ 225.65
276	<b>432E</b>	STATE FEE	BZ			\$ 100.00	
277	<b>432F</b>	BHS DUES COLLECTION FEE	BZ				
278	<b>433</b>	<b>PUBLICATIONS &amp; DIRECTORIES</b>					
279	<b>433A</b>	CIDER PRESS (5 Issues & AC Issue)					
280		Miscellaneous					
281		Postage Fees					
282		Printing					
283	<b>433B</b>	DISTRICT DIRECTORY					
284	<b>433B</b>	DISTRICT DIRECTORY					
285	<b>433B</b>	DISTRICT DIRECTORY					
286	<b>433B</b>	DISTRICT DIRECTORY					
287	<b>433B</b>	DISTRICT DIRECTORY					
288	<b>433B</b>	DISTRICT DIRECTORY					
289	<b>433B</b>	DISTRICT DIRECTORY					

290	<b>437</b>	<b>PUBLIC RELATIONS</b>					
291	<b>437A</b>	Marketing Program					\$ 1,000.00
292	<b>437B</b>	Advertising (including AC)					\$ 100.00
293	<b>438</b>	<b>TRAVEL &amp; EXPENSE</b>					
294							
295	<b>438A</b>	OFFICERS					
296		Board Members at Large	BZ	\$ 300.00		\$ 300.00	\$ 168.10
297		Executive Vice-President	CF	\$ 1,500.00		\$ 2,900.00	\$ 1,639.02
298		Immediate Past President	DS	\$ 500.00		\$ 500.00	
299		Leadership Forum	DS	\$ 2,500.00		\$ 2,800.00	\$ 1,685.29
300		President	DR	\$ 2,000.00	\$ 268.08	\$ 2,900.00	\$ 1,605.59
301		Secretary	JU	\$ 500.00	\$ 60.68	\$ 500.00	
302		Treasurer	BZ	\$ 250.00		\$ 250.00	
303		VP - C&J	BC	\$ 500.00		\$ 1,000.00	\$ 107.95
304		(NLE - VP - CDD)					
305		VP - Administrative Leadership (fka CSLT	KC	\$ 400.00	\$ 131.20	\$ 500.00	\$ 182.00 \$ 2,596.66
306		VP - Events	GS	\$ 1,500.00	\$ 970.44	\$ 1,500.00	
307		(NLE - VP - Financial Development )					
308		VP - Outreach	RC	\$ 300.00		\$ 400.00	
309		VP - Music Education (fka MAP & CDD	JG	\$ 300.00	\$ 40.60	\$ 300.00	\$ 220.70
310		(NLE - VP - PR & Marketing)					
311		(NLE - 'VP - YIH)					
312		VP - Technology & Communications	CS	\$ 300.00		\$ 500.00	
313		VP - Chapter Relations	MH			\$ 500.00	
314	<b>438B</b>	COMMITTEES					
315		Ad Hoc				\$ -	
316		Regional Schools (fka Apple Corps)	JG			\$ -	
317		Awards	GS	\$ 2,250.00	\$ 638.00	\$ 2,000.00	\$ 1,611.00
318		C & J		\$ 500.00		\$ -	

	A	B	C	D	E	F	G
1			Officer	Budget	Actual	Budget	Actual
2	Fund	Description		2020	2020	2019	2019
319		Chapter Support & Leadership Training				\$ -	
320		Chorus Director Development				\$ -	
321		Chorus Development	JG			\$ 1,500.00	
322		Chapter Development	MH			\$ 500.00	
323		Convention				\$ -	
324		Leadership Academy				\$ -	

325		Ethics				\$ -	
326		Events	GS	\$ 2,000.00	\$ 380.89	\$ 2,000.00	\$ 4,964.19
327		Financial Development				\$ -	
328		Harmony Foundation				\$ -	
329		Historian				\$ -	
330		Laws & Regulations	AL			\$ -	
331		Long Range Plan				\$ -	
332		Membership Development				\$ -	
333		Memorial				\$ -	
334		Music Education-Standing Ovation Program				\$ -	
335		Nominating				\$ -	
336		Public Relations	CS	\$ 1,000.00		\$ 1,500.00	
337		Quartet Promotions				\$ -	
338		Sing America				\$ -	
339		Wall of Fame				\$ -	
340		YIH				\$ -	
341	<b>438C</b>	Division Advocate	KC			\$ -	
342	<b>438D</b>	C&J TRAVEL	BC	\$ 1,000.00		\$ 4,500.00	\$ 5,210.00
343	<b>438E</b>	HEP Task Force	-			\$ -	
344	<b>438F</b>	LAKESIDE EXPENSES				\$ -	
345	<b>440</b>	<b>CONVENTIONS</b>					
346	<b>440A</b>	FALL CONVENTION	GS				
347		Airfare/Travel	BC	\$ 3,000.00		\$ 3,000.00	\$ 3,453.24
348		Audio-Video	GS	\$ 2,250.00		\$ 1,250.00	\$ 2,630.00
349		Hall Rental	GS	\$ 5,000.00		\$ 4,000.00	\$ 3,771.02
350		Host Chapter's Share	BZ	\$ 2,000.00		\$ 2,500.00	\$ 2,500.00
351		Judge's Expense	BC	\$ 1,500.00		\$ 2,000.00	\$ 848.72
352		Material & Supplies		\$ 200.00		\$ 1,000.00	\$ 509.94
353		Miscellaneous	GS	\$ 300.00		\$ 600.00	
354		Prior Years				\$ -	
355		Rooms	GS	\$ 4,000.00		\$ 4,000.00	\$ 3,877.73
356		Security				\$ -	
357		Stage & Sound				\$ -	
358		Harmony Marketplace (See 470D)				\$ -	
377	<b>440D</b>	SPRING CONVENTION	GS				
378		Airfare/Travel	BC	\$ 3,000.00		\$ 3,500.00	\$ 2,964.64
379		Audio-Video	GS	\$ 3,750.00		\$ 1,250.00	\$ 11,377.60
380		Hall Rental	GS	\$ 5,000.00		\$ 4,000.00	\$ 2,209.88
381		Host Chapter's Share	BZ	\$ 2,000.00		\$ 2,500.00	\$ 2,500.00

382		Judge's Expense	BC	\$ 1,000.00		\$ 2,000.00	\$ 907.08
383		Material & Supplies	GS	\$ 500.00		\$ 1,500.00	\$ 1,810.63
384		Miscellaneous			\$ 72.52	\$ -	\$ 155.00
385		Rooms	GS	\$ 3,750.00		\$ 4,000.00	\$ 4,825.32
386		Harmony Marketplace (See 470D)					
387	<b>450</b>	<b>CHARITABLE CONTRIBUTIONS</b>					
388	<b>450A</b>	HARMONY FOUNDATION					
389	<b>450B</b>	Handicap Access Fund	-				
390	<b>450C</b>	Bent Prop Project	-				
391	<b>470</b>	<b>MISCELLANEOUS EXPENSES</b>					
392	<b>470A</b>	MISCELLANEOUS	BZ	\$ 100.00		\$ 100.00	
393	<b>470B</b>	GOLDEN APPLE	BZ				

	A	B	C	D	E	F	G
1			Officer	Budget	Actual	Budget	Actual
2	<b>Fund</b>	<b>Description</b>		<b>2020</b>	<b>2020</b>	<b>2019</b>	<b>2019</b>
394	<b>470C</b>	SHIRTS	BZ				
395	<b>470D</b>	HARMONY MARKETPLACE	BZ				
396		Leadership Academy		\$ 500.00	\$ 101.87	\$ 500.00	\$ 568.29
397		Spring Convention		\$ 500.00	\$ 712.09	\$ 500.00	\$ 735.52
398		Apple Corps				\$ -	
399		Fall Convention		\$ 500.00		\$ 500.00	\$ 1,061.35
400	<b>470E</b>	JADAQC Expenses		\$ 250.00		\$ 250.00	\$ 524.70
401		<b>Total Expenditures</b>		\$ 88,945.00	\$ 26,798.50	\$ 105,755.00	\$ 97,831.20
402							
403		<b>Expenditure Increase over prior year</b>			<b>(72.61%)</b>		<b>7.78%</b>
404							
405		<b>Increase in Cash Balance</b>		<b>\$ 1,755.00</b>	<b>\$ 2,524.02</b>	<b>\$ 45.00</b>	<b>\$ (6,764.80)</b>
406							

Chad Lulfs – District Secretary

